



PHARMACY ACCREDITATION DEMANDS GAMMA IRRADIATED MEDIA

E&O's new range of irradiated single, double and triple wrapped media has been launched to meet the ever increasing demands from both the clinical and industrial market sectors. After extensive validation of irradiation dose between 8 and 12 kGray we can guarantee customers no viable contamination in the medium or the cellophane packaging. Stability and medium performance have also been challenged with no degradation of growth potential, selectivity or neutralisation. A wide range of media is on offer in a variety of petri dishes to meet customers individual requirements. For further details please contact our Customer Service department.



Sterility • Performance • Value



NEW GC MEDIUM

E&O's product development department are continually looking at ways to improve their range of pre-poured media to aid rapid identification of wild strains of bacteria. As a direct result of international travel, despite September the 11th, cosmopolitan wild strains of GC have constantly challenged commercial suppliers of media in specific geographical regions over this last 12 months. Following this, E&O has run extensive trials to improve their GC medium to meet the clinical laboratory's requirements. A combination of carefully controlled media sterilisation and raw material supplement preparation offers customers a consistently superior product. After extensive trials incorporating additions of various lyophilised commercial haemoglobins, E&O's fresh supply of concentrated horse red cells have proved very successful. Being light sensitive, E&O advise customers to retain their GC medium in the boxes provided until inoculation is imminent. After applying the inoculum it is advised that the medium is incubated at 37°C in a CO₂ environment with a relative humidity of at least 70%.

The new range includes selective media with VCNT, LCAT, VCAT and non-selective GC Base to aid identification and enhance growth.

Innovation in Products and Services

MANAGEMENT SYSTEM

Speed in order procurement

Full stock reporting and stock checking facilities are inclusive. Specific and secure links have been designed to integrate with E & O's web site, enabling semi-automatic uploading of all deliveries and order processing.

Each product stored within the system is assigned specific re-order levels. When the stock falls below the minimum level, a re-order can be generated for stock replenishment. Once sufficient usage history has been accumulated (minimum of 3 months) the minimum and maximum levels can be automatically examined and adjusted to allow for current usage patterns. The generated re-orders can be printed, stored and retrieved electronically.

All archived data can be reported in an excel format to illustrate trend analysis.

This information will help departments control their budget, minimise over stocking and help plan future quantities for tender documentation.

Patient traceability for CPA accreditation is instantly reported. To book a demonstration of this software please contact customer service or email Chris Butcher at IT@eolabs.com

E & O Laboratories Limited Integrated Stock Management System

Media Matters

Order Amendment

Confirm Order Requisition Summary Total VAT Order Total Print Report

7671.58 1342.53 9014.11

Product	Container	Volume	Supplier	Description	Stock	Min	Max	Order Quantity	Line Value	Req Seq.	VAT	Total
BM011	Thin Wall Uni w Plastic	10 ml	E	RCI - BHI 10ml	33	64	102	65	153.18	0	26.81	£179.99
BM054	Thin Wall Biou w Plastic	3 ml	E	Nutrient agar slope 3ml	0	192	256	256	0.00	0	0.00	£0.00
BM050	Thin Wall Biou w Plastic	3 ml	EO	Sterile water 3ml	0	2176	2240	2240	4950.40	0	886.32	£5,816.72
PP0030	90mm Petri Dish-Triple		E	Bile aesculin medium	0	30	40	40	0.00	0	0.00	£0.00
PP0100	90mm Petri Dish-Triple		E	Col. Chocolate Ager	0	112	650	650	214.50	0	37.54	£252.04
PP0120	90mm Petri Dish-Triple		EO	Col Ager + Horse blood	0	3900	4000	4000	760.00	0	133.00	£893.00
PP0130	90mm Petri Dish-Triple		E	Campylobacter blood free CCDA	0	490	500	500	110.00	0	19.25	£129.25
PP0220	90mm Petri Dish-Triple		EO	Seb with Chloramphenicol	0	490	500	500	0.00	0	0.00	£0.00
PP0270	90mm Petri Dish-Triple		EO	TCBS Medium	0	90	100	100	55.00	0	9.63	£64.63
PP0320	90mm Petri Dish-Triple		EO	XLD Medium	0	990	1000	1000	350.00	0	61.25	£411.25
PP0400	90mm Petri Dish-Triple		EO	DNase medium	0	90	100	100	95.00	0	16.63	£111.63
PP0470	90mm Petri Dish-Triple		EO	MacConkey agar w/o salt	0	790	800	800	808.00	0	141.40	£949.40
PP1080	90mm Petri Dish-Triple		EO	Col. CNA + Horse blood (Staph/St)	0	640	650	650	175.50	0	30.71	£206.21

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Record: 1 of 13

THE SURVEY

BUDGET

LICENSE

**Multi-disciplined linked
Instant Stock Control
Accurate Order Procurement
Full Product Traceability
Digital Archiving
Multi Company Scope
Specific Website Links**

ers

trail

Exit

Trans Qty	Transaction Type	Date	Transaction D
50	Issue	29/04/2002	ID
50	Issue	29/04/2002	ID
40	Issue	29/04/2002	ID
30	Issue	29/04/2002	ID
50	Issue	28/04/2002	ID
10	Issue	28/04/2002	ID
60	Issue	28/04/2002	ID
50	Issue	28/04/2002	ID
23	Issue	28/04/2002	ID
15	Issue	28/04/2002	ID
25	Issue	28/04/2002	ID

ISMS requires an IBM or compatible personal computer running Windows 98, Windows NT or Windows 2000 with at least 32MB of RAM Memory (64MB preferred) and 300MB of free disk space. A CD ROM Drive with minimum 1.44MB Diskette drive. Laser, Ink Jet or Matrix printer. Colour printing is specified as the system default but shaded grey will suffice.

E & O recommend TeleScan Portable Bar Code Readers as a fully capable data acquisition unit providing all the required functions.

MISTRY • HAEMATOLOGY • HISTOLOGY

CONTINUOUS PRODUCT DEVELOPMENT

Responsible environmental policy

E&O expands its reusable packaging policy to include Bottled Media and Animal Blood Products

- Easy parcel identification
- No broken or damaged goods
- No cardboard disposal charges



Having introduced a cost effective returnable packaging option to the clinical laboratory over 15 months ago, E&O now wishes to offer all standing order customers the option of returnable boxes and inserts. For further details on saving money and helping our environment call customer service.

NEW bottle media trays.

After 7 years of using polystyrene trays E&O moves all its soda glass production over to recyclable plastic trays.

The new packaging will allow customers to order in units of 50 and 100. As they are autoclavable, standing order accounts will be encouraged to return the trays in the supplied blue boxes.

Reducing waste is always a positive move for the environment and returnable packaging will also help E&O to maintain its current competitive pricing policy.



New products for the FOOD and INDUSTRIAL market

Microslide Dipslides

Convenient monitoring of microbial contamination in fluids and on surfaces.

A full range of agar is available from a standard nutrient and



TTC supplement (red spot) to the specialist Chromogenic range for *E.coli*.

Microslides are supplied in boxes of 10 with sample labels and full instructions.

Media type, batch number and expiry date are printed on each individual dipslide.

Novel Contact plates

New user friendly Contact plates with lids that do not fall OFF.

The new and novel "grip lid" solves all risks of a plate opening accidentally during transport to and from the field. E&O offer a full range of prepared media to aid control when determining global microbiological contamination of both



air samples and surface areas. After incubation any colony counts can be calculated in units per cm², by using the 10 × 10 mm numbered grid on the under side of the plate.

VISIT OUR STAND

PHLS Annual Scientific Conference

University of Warwick

9th - 11th September 2002

MICROBE Conference – In search of excellence

Hilton Hotel Sheffield

11th - 12th October 2002

MEDICA 2002

Dusseldorf

20th - 23rd November 2002